



**SMB's Decision Makers looking for the best offers for their companies**

**Description**

COMPANEO is originally the leading French B2B marketplace, and was launched in Belgium some years ago, allowing Belgian registered users to receive, free of charge, and within 48h, offers related to their products and services requests. **Users are SMB's Decision Makers.** All users needs are posted on Companeo platform are covered by 5000 Suppliers, all approved by Companeo, and spread across all the country.

Companeo's offer is organized around 6 main activity domains:

- Insurance and Accounting
- Human Resources and Training
- Sales and Marketing
- IT and Telecomms
- Fleets and vehicles
- Equipments Installation

COMPANEO Belgium's offer is promoted on www.companeo.be, and also through email and phone. Companeo is established in 7 European countries.

**Profile**

All contacts of this list are registered proven users of the platform www.companeo.be. They are managers of executives of SMB's with decision making power for purchases of products and services of their company. **The Companeo database also allows to target purchasing intentions of users.**

**Available selects**

Recency, geo, interests, purchase intentions.

**RECOMENDED USAGE**

**This very responsive list is adapted to any BtoB offers (Insurance, distance selling, Telecomms & IT, business gifts, office supplies, press and publishing...)**

**Universe (Belgium):**



13300 FR / 17100 NL



21800 FR / 27200 NL



20100 FR / 25600 NL

**Rental rates (excl. VAT)**

**Postal addresses :**

Rate per 1000.....230 €

**E-mails (named):**

Rate per 1000.....240 €

**Phones :**

Rate per 1000.....230 €

*(volume discounts can apply)*

**Multichannel usage:**

**Postal + e-mails :**

Rate per 1000.....320 €

**Postal + Phones:**

Rate per 1000..... 350 €

**Emails + phones :**

Rate per 1000.....320 €

**Purchasing intentions select:**

Rate per 1000.....+70 €  
(added to above rates per 1000)

Flat setup fee.....180 €

Minimum order: 5 000 records

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